Global leader in eyewear

3Q07 Results
Safe Harbor Statement

Certain statements in this investor presentation may constitute “forward-looking statements” as defined in the Private Securities Litigation Reform Act of 1995. Such statements involve risks, uncertainties and other factors that could cause actual results to differ materially from those which are anticipated. Such risks and uncertainties include, but are not limited to, the risk that the merger with Oakley will not be completed, the ability to successfully introduce and market new products, the ability to maintain an efficient distribution network, the ability to predict future economic conditions and changes in consumer preferences, the ability to achieve and manage growth, the ability to negotiate and maintain favorable license arrangements, the availability of correction alternatives to prescription eyeglasses, fluctuations in exchange rates, the ability to effectively integrate recently acquired businesses, as well as other political, economic and technological factors and other risks and uncertainties described in our filings with the U.S. Securities and Exchange Commission. These forward-looking statements are made as of the date hereof, and we do not assume any obligation to update them.
Update on the Oakley transaction

- Outlook for FY 2007
- 3Q07 results
- Looking ahead
- Appendix
# Oakley: expected closing in mid-November

## Roadmap to the closing

### Pending conditions for the closing of the merger:
- Oakley shareholders meeting to approve the merger scheduled for **November 7**
- Anti-trust clearance in South Africa

### Satisfied conditions:
- **US:**
  - FTC approval: early termination of the applicable waiting period granted on August 24
  - Approval under Exxon-Florio: approval from CFIUS on September 17
- **Germany:** clearance obtained on August 28
- **UK:** approval obtained on October 12
- **Australia:** approval obtained on October 15
Update on the Oakley transaction

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Appendix
Non-recurring gain refers to the gain on the sale of a real estate property in Milan, Italy in May 2007. The impact of the sale was a gain of approximately €20 million before taxes or approximately €13 million after taxes, equivalent to €0.03 at the EPS level.

<table>
<thead>
<tr>
<th></th>
<th>Original outlook</th>
<th>Revised guidance excluding non-recurring gain(1)</th>
<th>Revised guidance including non-recurring gain(1)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>EPS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>At constant exchange rates</td>
<td>Between +16% and +18%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>€1 = US$1.30</td>
<td>Between €1.07 and €1.09</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>EPS (€) at constant exchange rates</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>FY 2006</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>FY 2007</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(1) Non-recurring gain refers to the gain on the sale of a real estate property in Milan, Italy in May 2007. The impact of the sale was a gain of approximately €20 million before taxes or approximately €13 million after taxes, equivalent to €0.03 at the EPS level.
Confirmed outlook for FY 2007

9M07 – Economic environment

US$ devaluation against Euro by 7.4%
US macro environment remains challenging

9M07 – Luxottica Group

- Consolidated sales (at constant exchange rates) +11.4%
- Consolidated operating margin +90 bps (1)
- Net income +16%(1)
- EPS in US$ +25%(1)

FY 2007 outlook

EPS at constant exchange rates: +23-25%(1)

(1) Excludes a non-recurring gain related to the sale of a real estate property in May 2007. The impact of the sale was a gain of approximately €20 million before taxes or approximately €13 million after taxes, equivalent to €0.03 at the EPS level.
Update on the Oakley transaction

Outlook for FY 2007

3Q07 results

Looking ahead

Appendix
Overview of results for 3Q07

Another quarter of growth

<table>
<thead>
<tr>
<th>Group sales up by 8.1% at constant exchange rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Retail</td>
</tr>
<tr>
<td>▶ Strong sales growth: +6.4% at constant exchange rates</td>
</tr>
<tr>
<td>▶ Comp sales: +2.9% (+2.0% YTD)</td>
</tr>
<tr>
<td>▶ Optical</td>
</tr>
<tr>
<td>▦ North America: Premium brands continued on their path of positive performance</td>
</tr>
<tr>
<td>▦ Licensed Brands: performance not satisfactory</td>
</tr>
<tr>
<td>▦ Very strong growth in Asia-Pacific, especially Greater China</td>
</tr>
<tr>
<td>▶ Sun</td>
</tr>
<tr>
<td>▦ Sun comp sales(^{(1)}) growth continued to be strong: +7.3%</td>
</tr>
<tr>
<td>▦ Three-year comp sales growth in North America: +44%</td>
</tr>
<tr>
<td>▦ Strong performance in all regions</td>
</tr>
<tr>
<td>▦ Great start in Middle East, South Africa and Hong Kong</td>
</tr>
<tr>
<td>▦ New store design attracting new consumers, especially women</td>
</tr>
</tbody>
</table>

(1) Excluding watches and accessories
Overview of results for 3Q07

Another quarter of growth

Wholesale

- Wholesale sales to third parties increased by 11% (13% at constant exchange rates)
  - Driven by strong brand portfolio, improved selling and distribution structure
- All-time high profitability for 3Q: operating margin at 25.9%
  - Also helped by sell-through of Luxottica products at its retail chains
- Short summer season in Europe

€ 149 million of free cash flow\(^{(1)}\), yet another quarter of outstanding free cash flow generation

Net Debt to EBITDA\(^{(2)}\) ratio of 1.2x

On track to deliver FY 2007, in line with guidance

---

(1) Before dividends, acquisitions and currency effects
(2) The ratio of net debt to EBITDA is a non-U.S. GAAP measure. For additional disclosure regarding non-U.S. GAAP measures and reconciliation to U.S. GAAP measures, see the Appendix.
## 3Q07 Financial Highlights

Consolidated Income Statement, Millions of Euro \(^{(1)}\)

<table>
<thead>
<tr>
<th></th>
<th>3Q07</th>
<th>3Q06</th>
<th>Δ</th>
<th>margin 3Q07</th>
<th>margin 3Q06</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Sales</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Retail</td>
<td>838.3</td>
<td>838.6</td>
<td>0.0%</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Wholesale</td>
<td>394.7</td>
<td>359.5</td>
<td>+9.8%</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Operating Income</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Retail</td>
<td>97.9</td>
<td>112.6</td>
<td>(13.1)%</td>
<td>11.7%</td>
<td>13.4%</td>
</tr>
<tr>
<td>Wholesale</td>
<td>102.3</td>
<td>88.0</td>
<td>+16.2%</td>
<td>25.9%</td>
<td>24.5%</td>
</tr>
<tr>
<td><strong>Net Income</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>from Continuing Ops</td>
<td>112.4</td>
<td>107.0</td>
<td>+5.0%</td>
<td>9.8%</td>
<td>9.6%</td>
</tr>
<tr>
<td>including Discontinued Ops (^{(2)})</td>
<td>112.4</td>
<td>104.1</td>
<td>+8.0%</td>
<td>9.8%</td>
<td>9.3%</td>
</tr>
<tr>
<td><strong>EPS (€)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>from Continuing Ops</td>
<td>0.25</td>
<td>0.24</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>including Discontinued Ops (^{(2)})</td>
<td>0.25</td>
<td>0.23</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

\(^{(1)}\) All figures are in accordance with U.S. GAAP.

\(^{(2)}\) Results of Things Remembered, a specialty gift business that was sold in September 2006, are reclassified as discontinued operations and are not included in results from continuing operations for 2006.
## 9M07 Financial Highlights

Consolidated Income Statement, Millions of Euro\(^{(1)}\)

<table>
<thead>
<tr>
<th></th>
<th>9M07</th>
<th>9M06</th>
<th>Δ</th>
<th>margin 9M07</th>
<th>margin 9M06</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Sales</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Retail</td>
<td>3,777.6</td>
<td>3,565.6</td>
<td>+5.9%</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Wholesale</td>
<td>2,519.9</td>
<td>2,525.0</td>
<td>(0.2)%</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td>1,514.5</td>
<td>1,301.5</td>
<td>+16.4%</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Operating Income(^{(2)})</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Retail</td>
<td>681.6</td>
<td>591.1</td>
<td>+15.3%</td>
<td>18.0%</td>
<td>16.6%</td>
</tr>
<tr>
<td>Wholesale</td>
<td>303.0</td>
<td>345.5</td>
<td>(12.3)%</td>
<td>12.0%</td>
<td>13.7%</td>
</tr>
<tr>
<td></td>
<td>418.0</td>
<td>341.6</td>
<td>+22.4%</td>
<td>27.6%</td>
<td>26.2%</td>
</tr>
<tr>
<td><strong>Net Income(^{(2)})</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>from Continuing Ops</td>
<td>395.3</td>
<td>330.0</td>
<td>+19.8%</td>
<td>10.5%</td>
<td>9.3%</td>
</tr>
<tr>
<td><strong>Net Income(^{(2)})</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>including Discontinued Ops(^{(3)})</td>
<td>395.3</td>
<td>328.6</td>
<td>+20.3%</td>
<td>10.5%</td>
<td>9.2%</td>
</tr>
<tr>
<td>(^{(2)}) EPS (€)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>from Continuing Ops</td>
<td>0.87</td>
<td>0.73</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>(^{(2)}) EPS (€)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>including Discontinued Ops(^{(3)})</td>
<td>0.87</td>
<td>0.73</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

\(^{(1)}\) All figures are in accordance with U.S. GAAP.

\(^{(2)}\) Includes a non-recurring gain related to the sale of a real estate property in May 2007. The impact of the sale was a gain of approximately €20 million before taxes or approximately €13 million after taxes, equivalent to €0.03 at the EPS level.

\(^{(3)}\) Results of Things Remembered, a specialty gift business that was sold in September 2006, are reclassified as discontinued operations and are not included in results from continuing operations for 2006.
## 9M07 Financial Highlights

### Consolidated Balance Sheet, Millions of Euro

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed assets</td>
<td>840.7</td>
<td>787.2</td>
<td>739.6</td>
</tr>
<tr>
<td>Intangible assets</td>
<td>2,514.7</td>
<td>2,525.0</td>
<td>2,531.3</td>
</tr>
<tr>
<td>Net working capital</td>
<td>499.7</td>
<td>248.3</td>
<td>304.5</td>
</tr>
<tr>
<td>Shareholders' equity</td>
<td>2,424.7</td>
<td>2,215.8</td>
<td>2,121.9</td>
</tr>
<tr>
<td>Net debt</td>
<td>1,320.2</td>
<td>1,148.5</td>
<td>1,299.8</td>
</tr>
<tr>
<td>Net debt / EBITDA</td>
<td>1.22x</td>
<td>1.18x</td>
<td>1.41x</td>
</tr>
</tbody>
</table>

### Notes:

All figures other than Net working capital, Net debt, EBITDA and Net debt / EBITDA are in accordance with U.S. GAAP. Net working capital, Net debt, EBITDA and Net debt / EBITDA are non-U.S. GAAP measures. For additional disclosures regarding non-U.S. GAAP measures and reconciliation to U.S. GAAP measures, see the Appendix. In the Net Debt / EBITDA ratio, EBITDA is calculated for the twelve months ending on the respective dates.
3Q07: Optical Retail North America

Premium chains enhanced profitability

**LensCrafters: the most preferred optical retail chain**
- Sales of AR and Scotchgard lenses at an all-time high
- Sun RX trending up
- Very strong average dollar revenue per transaction
- Continued emphasis on fashion and premium frames
- Fewer customers in the market, focus on higher conversion

**Pearle Vision: a stronger brand**
- A year of conversions and integration (116 stores)
- Optomap/DRI rollout (412 installations)
- Great start of free form lenses

**Licensed brands**
- Additional promotions to attract customers in an environment that continues to be challenging
- First quarter of decline in profitability
- Reassessing strategy and focus on the Brands

---

(1) Comparable store sales reflects the change in sales from one period to another that, for comparison purposes, includes in the calculation only stores opened in the more recent period that also were open during the comparable prior period, and applies to both periods the average exchange rate for the prior period and the same geographic area.
3Q07: Optical Retail Asia-Pacific

**Strong positioning and growing presence**

**Australia & New Zealand**
- Clear positioning for the brands
- Strong sales growth
- OPSM store operating profitability now at LensCrafters’ levels
- Positive long-term trend

**Greater China**
- Organization is now fully focused on execution
- Infrastructure now in place
- Integration and rebranding completed (spending approx. €10 million in 2007)
- Store operating profit constantly improving
- 2008: year of further expansion and targeting sales of €100 million

---

(1) Comparable store sales reflects the change in sales from one period to another that, for comparison purposes, includes in the calculation only stores opened in the more recent period that also were open during the comparable prior period, and applies to both periods the average exchange rate for the prior period and the same geographic area.
3Q07: Sun Retail

**Sunglass Hut: a successful business story; ILORI: the new sun retail brand**

- Comp sales were up across all regions, except UK (poor summer weather conditions)
- Three-year comp sales growth in North America: +44\%(2)
- 3Q Sunglass Hut comps\(^{(2)}\) in North America in line with luxury department stores
- Improved product mix and new store design attracting more customers, especially women
  - New stores delivering excellent results
  - 200 high-volume stores (sales over US$750,000 per year)
- Continued growth in profitability
- Looking to expand in new regions
  - **ILORI**
    - First flagship store opened in Soho in mid-September
    - San Francisco store opened in the beginning of October

**Retail comparable store sales\(^{(1)}\)**

<table>
<thead>
<tr>
<th></th>
<th>3Q07</th>
<th>YTD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sun</td>
<td>7.3%</td>
<td>6.6%</td>
</tr>
<tr>
<td>Watches and accessories</td>
<td>(31.3)%</td>
<td>(34.3)%</td>
</tr>
<tr>
<td>SGH worldwide</td>
<td>4.7%</td>
<td>3.2%</td>
</tr>
</tbody>
</table>

\(^{(1)}\) Comparable store sales reflects the change in sales from one period to another that, for comparison purposes, includes in the calculation only stores opened in the more recent period that also were open during the comparable prior period, and applies to both periods the average exchange rate for the prior period and the same geographic area.

\(^{(2)}\) Excluding watches and accessories.
Launched a new retail brand

ILORI … providing an ultimate shopping experience

**ILORI**
- Where to find luxury in sunglasses
- Where to discover and experience trends
- Where the store environment and the service make the shopping experience truly unique

**Opening**
- 150 stores in the U.S. over the next two years

**Average sales per store expected to be over US$1 million**

**Luxottica products will represent approx. 60% of the mix**
- Assortment includes the most exclusive designers, niche brands, emerging designers and limited editions
ILORI: the new destination store for “luxe shades”

“Sunglasses appear to be the next ‘It’ accessory and Luxottica is creating a new retail format to benefit from the glare [...]”

(WWD, June 25, 2007)

“Sunglasses super group Luxottica have proved their mettle as market leaders with a spanking new concept store, ILORI, on New York’s Spring Street [...]”

(Wallpaper, October 11, 2007)
Building a great retail platform

2007: a year of significant investments to enlarge and upgrade the retail network

- Heavy investment in the store base in the past 12 months
  - Great effort in opening stores: 412 new stores worldwide
  - Acquired 193 stores
  - Closed 337 stores worldwide
  - Remodeled and relocated approximately 500 stores in North America
  - Remodeled 90 stores in the rest of the world
  - Rebranded and converted 225 stores
  - Integration:
    - North America
    - South Africa
  - Launch of ILORI

Impact on 3Q North American retail profitability: -70 bps
3Q07: Wholesale

The trend continues

Best third quarter ever in sales and profitability
- Growth coming from both sun and ophthalmic collections
- Excellent reception of the recently launched 2008 collections
- Short summer season in Europe

Increasing list prices
- In August in North America; in September in RoW

Brand portfolio
- Ray-Ban: another strong quarter across all regions
- Strong performance of luxury collections
- Polo Ralph Lauren picking up

Emerging markets: another record quarter
- Approx. 14% of wholesale sales to third parties

Market share in North America significantly improved

Tiffany: targeting market launch on December 1st, 2007

Sales breakdown YTD

Wholesale sales to third parties increased by 23.5%\(^{(1)}\)

(Sales breakdown by region, 9M07) \(^{(2)}\)

Europe: 62.6%
Americas: 22.7%
RoW: 14.7%

(YoY% changes by region, 9M07) \(^{(1)}\)
- Europe: +21.2%
- Americas: +28.6%
- RoW: +24.9%

---

(1) Wholesale sales to third parties, at constant exchange rates
(2) Wholesale sales to third parties
The Tiffany launch

The first eyewear collection by the New York Jeweler

- Strong affinity with the iconic themes of Tiffany’s jewelry collections
- The Tiffany Lace and the Return to Tiffany styles are the symbols of this first collection
- Asian fitting and styles specifically created for Asian consumers
- Luxury price range: Sun/Optical: $380 - $1,100

A world premiere in December 2007

- Elite clients in US and UAE (independent opticians, Department Stores, ILORI)

Full roll-out in key markets starting from January 2008

- Japan, China, Australia, Mexico, UK: launch in 1Q08
- Launch in other European and Asian markets during the course of 2008
A NEW LIMITED EDITION CELEBRATING RAY-BAN’S 70th ANNIVERSARY IN A TRULY RAY-BAN WAY

The *Aviator* and *Outdoorsman* models revisited to combine functional excellence, superior lightness & premium execution

- titanium front
- beta titanium temples
- 22 carat gold-coated
- new, high-quality polarized lenses
- genuine leather case

Limited, numbered edition

Selective distribution

Priced at €385
Update on the Oakley transaction
Outlook for FY 2007
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Looking ahead
Appendix
# Looking ahead

## 2008: Set to deliver another year of growth

### Optical Retail North America
- Execution!
- Stronger retail platform to be leveraged
- Significant new plans and projects for lenses, labs at full speed
- Working for a stronger MVC

### Optical Retail Asia-Pacific
- Growth in sales and profitability
- Positive trend will continue
- Ready for further expansion in Greater China

### Sun Retail
- Still huge opportunities for growth worldwide
- Expecting another year of approx. 8% comp sales
- Roll-out of new store design to 460 stores worldwide
- Entering new regions
Looking ahead

**Wholesale and distribution**
- The best brand portfolio ever
- Expecting another year of sales growth above 10%
- Another year of improvement in the US and Japan

**Operations & Manufacturing**
- Capacity to support the growth already in place
- Higher flexibility in production planning
- Insourcing some high value-added activities

... and with Oakley
it’s a whole new journey!
Update on the Oakley transaction

Outlook for FY 2007

3Q07 results

Looking ahead

Appendix
Non-U.S. GAAP Measures Notes

Net Working Capital: Net working capital means total current assets, net of cash and assets held for sale, minus total current liabilities, net of bank overdrafts, the current portion of long-term debt and liabilities held for sale. Luxottica Group believes that net working capital is useful information to both management and investors because it allows them to assess the short-term capital used in operating the business. In addition, it allows management and investors to assess the Company's ability to manage its cash flows by balancing the amounts and timing of the Company's accounts receivable from customers and cash invested in inventory with the amounts and timing of the Company's accounts payable to suppliers. Net working capital enables management to better evaluate the terms of the Company's payment arrangements with vendors and the effects that these arrangements have on the funds available to the Company.

Net working capital is not a measure of performance under accounting principles generally accepted in the United States (U.S. GAAP). We include it in this presentation in order to:

- improve transparency for investors;
- assist investors in their assessment of the nature and availability of capital to fund the Company's operating activities;
- ensure that net working capital is fully understood in light of how the Company evaluates its capital availability;
- permit investors to assess the Company's ability to manage its cash flows by balancing the amounts and timing of the Company's accounts receivable from customers and cash invested in inventory with the amounts and timing of the Company's accounts payable to suppliers;
- assist investors in the evaluation of terms of the Company's payment arrangements with vendors and the effects that these arrangements have on the funds available to the Company;
- properly define the metric used and confirm its calculation; and
- share this measure with all investors at the same time.

Net working capital is not meant to be considered in isolation or as a substitute for items appearing on our financial statements prepared in accordance with U.S. GAAP. Rather, net working capital should be used as a supplement to U.S. GAAP results to assist the reader in better understanding the nature and availability of the capital used in operating the Company. The Company cautions that net working capital is not a defined term under U.S. GAAP and its definition should be carefully reviewed and understood by investors. Investors should be aware that Luxottica Group's method of calculating net working capital may differ from methods used by other companies. In particular, the Company recognizes that the usefulness of net working capital is limited because it varies significantly from quarter-end to quarter-end during the year due to the seasonality of our business.

We compensate for the foregoing limitation by using net working capital only as an indication of trends, rather than an absolute measurement, to compare our performance in the current quarter to that for the same period in prior years. In addition, this measure is only one of several comparative tools, together with U.S. GAAP measurements, to assist in the evaluation of our performance.

See the table on the next page for a reconciliation of net working capital to total current assets, which is the most directly comparable U.S. GAAP financial measure.
## Non-U.S. GAAP Measure: Net working capital

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total current assets</strong></td>
<td><strong>1,584.4</strong></td>
<td><strong>1,484.8</strong></td>
<td><strong>1,572.0</strong></td>
</tr>
<tr>
<td>(+)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Cash</strong></td>
<td><em>(−301.9)</em></td>
<td><em>(−339.1)</em></td>
<td><em>(−400.9)</em></td>
</tr>
<tr>
<td>(−)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Assets held for sale</strong></td>
<td><em>(−)</em></td>
<td><em>(−)</em></td>
<td><em>(−10.8)</em></td>
</tr>
<tr>
<td>(−)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td><em>(−1,527.1)</em></td>
<td><em>(−1,425.3)</em></td>
<td><em>(−1,434.1)</em></td>
</tr>
<tr>
<td>(−)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Bank overdrafts</strong></td>
<td><strong>388.1</strong></td>
<td><strong>168.4</strong></td>
<td><strong>264.1</strong></td>
</tr>
<tr>
<td>(+)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Current portion of long-term debt</strong></td>
<td><strong>356.1</strong></td>
<td><strong>359.5</strong></td>
<td><strong>314.2</strong></td>
</tr>
<tr>
<td>(+)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Liabilities held for sale</strong></td>
<td><em>(−)</em></td>
<td><em>(−)</em></td>
<td><em>(−)</em></td>
</tr>
<tr>
<td>(+)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Net working capital</strong></td>
<td><strong>499.7</strong></td>
<td><strong>248.3</strong></td>
<td><strong>304.5</strong></td>
</tr>
<tr>
<td>(=)</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Notes:** Assets and liabilities of Things Remembered, a specialty gift business that was sold in September 2006, are reclassified as assets and liabilities held for sale in the Balance Sheet for June 30, 2006.
Non-U.S. GAAP Measures Notes

Net debt to EBITDA ratio: Net debt means the sum of bank overdrafts, current portion of long-term debt and long-term debt, less cash. EBITDA represents operating income before depreciation and amortization. The Company believes that EBITDA is useful to both management and investors in evaluating the Company’s operating performance compared to that of other companies in its industry. Our calculation of EBITDA allows us to compare our operating results with those of other companies without giving effect to financing, income taxes and the accounting effects of capital spending, which items may vary for different companies for reasons unrelated to the overall operating performance of a company’s business. The ratio of net debt to EBITDA is a measure used by management to assess the Company’s level of leverage, which affects our ability to refinance our debt as it matures and incur additional indebtedness to invest in new business opportunities. The ratio also allows management to assess the cost of existing debt since it affects the interest rates charged by the Company’s lenders.

EBITDA and the ratio of net debt to EBITDA are not measures of performance under accounting principles generally accepted in the United States (U.S. GAAP). We include them in this presentation in order to:

- improve transparency for investors;
- assist investors in their assessment of the Company’s operating performance and its ability to refinance its debt as it matures and incur additional indebtedness to invest in new business opportunities;
- assist investors in their assessment of the Company’s cost of debt;
- ensure that these measures are fully understood in light of how the Company evaluates its operating results and leverage;
- properly define the metrics used and confirm their calculation; and
- share these measures with all investors at the same time.

EBITDA and the ratio of net debt to EBITDA are not meant to be considered in isolation or as a substitute for items appearing on our financial statements prepared in accordance with U.S. GAAP. Rather, these non-GAAP measures should be used as a supplement to U.S. GAAP results to assist the reader in better understanding the operational performance of the Company. The Company cautions that these measures are not defined terms under U.S. GAAP and their definitions should be carefully reviewed and understood by investors. Investors should be aware that Luxottica Group’s method of calculating EBITDA and the ratio of net debt to EBITDA may differ from methods used by other companies. The Company recognizes that the usefulness of EBITDA and the ratio of net debt to EBITDA as evaluative tools may have certain limitations, including:

- EBITDA does not include interest expense. Because we have borrowed money in order to finance our operations, interest expense is a necessary element of our costs and ability to generate profits and cash flows. Therefore, any measure that excludes interest expense may have material limitations;
- EBITDA does not include depreciation and amortization expense. Because we use capital assets, depreciation and amortization expense is a necessary element of our costs and ability to generate profits. Therefore, any measure that excludes depreciation and expense may have material limitations;
- EBITDA does not include provision for income taxes. Because the payment of income taxes is a necessary element of our costs, any measure that excludes tax expense may have material limitations;
- EBITDA does not reflect cash expenditures or future requirements for capital expenditures or contractual commitments;
- EBITDA does not reflect changes in, or cash requirements for, working capital needs;
- EBITDA does not allow us to analyze the effect of certain recurring and non-recurring items that materially affect our net income or loss; and
- The ratio of net debt to EBITDA is net of cash and cash equivalents, restricted cash and short-term investments, thereby reducing our debt position. Because we may not be able to use our cash to reduce our debt on a dollar-for-dollar basis, this measure may have material limitations.

We compensate for the foregoing limitations by using EBITDA and the ratio of net debt to EBITDA as two of several comparative tools, together with U.S. GAAP measurements, to assist in the evaluation of our operating performance and leverage.

See the tables on the following pages for a reconciliation of net debt to long-term debt, which is the most directly comparable U.S. GAAP financial measure, a reconciliation of EBITDA to operating income, which is the most directly comparable U.S. GAAP financial measure, as well as the calculation of the ratio of net debt to EBITDA.
Non-U.S. GAAP Measure: Net debt

Millions of Euro

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Long-term debt (+)</td>
<td>877.8</td>
<td>959.7</td>
<td>1,122.3</td>
<td>1,417.9</td>
</tr>
<tr>
<td>Current portion of long-term debt (+)</td>
<td>356.1</td>
<td>359.5</td>
<td>314.2</td>
<td>111.0</td>
</tr>
<tr>
<td>Bank overdrafts (+)</td>
<td>388.1</td>
<td>168.4</td>
<td>264.1</td>
<td>276.0</td>
</tr>
<tr>
<td>Cash (-)</td>
<td>(301.9)</td>
<td>(339.1)</td>
<td>(400.9)</td>
<td>(367.5)</td>
</tr>
<tr>
<td>Net debt (=)</td>
<td>1,320.2</td>
<td>1,148.5</td>
<td>1,299.8</td>
<td>1,437.4</td>
</tr>
</tbody>
</table>
Non-U.S. GAAP Measure: EBITDA

Millions of Euro

<table>
<thead>
<tr>
<th></th>
<th>9M06</th>
<th>FY06</th>
<th>9M07</th>
<th>LTM Sept. 30, 2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income from operations (+)</td>
<td>(591.1)</td>
<td>756.0</td>
<td>681.6</td>
<td>846.6</td>
</tr>
<tr>
<td>Depreciation &amp; amortization (+)</td>
<td>(152.8)</td>
<td>220.8</td>
<td>168.8</td>
<td>236.8</td>
</tr>
<tr>
<td>EBITDA (=)</td>
<td>(743.9)</td>
<td>976.8</td>
<td>850.4</td>
<td>1,083.3</td>
</tr>
<tr>
<td>Net debt/EBITDA</td>
<td>-</td>
<td>1.18x</td>
<td>-</td>
<td>1.22x</td>
</tr>
</tbody>
</table>
## Non-U.S. GAAP Measure: EBITDA

**Millions of Euro**

<table>
<thead>
<tr>
<th></th>
<th>9M05 (-)</th>
<th>FY05 (+)</th>
<th>9M06 (+)</th>
<th>LTM Sept. 30, 2006 (=)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income from operations (+)</strong></td>
<td>(452.2)</td>
<td>581.4</td>
<td>591.1</td>
<td>720.3</td>
</tr>
<tr>
<td><strong>Depreciation &amp; amortization (+)</strong></td>
<td>(136.6)</td>
<td>184.7</td>
<td>152.8</td>
<td>200.8</td>
</tr>
<tr>
<td><strong>EBITDA (=)</strong></td>
<td>(588.8)</td>
<td>766.1</td>
<td>743.9</td>
<td>921.1</td>
</tr>
<tr>
<td><strong>Net debt/EBITDA</strong></td>
<td>-</td>
<td>1.88x</td>
<td>-</td>
<td>1.41x</td>
</tr>
</tbody>
</table>
### International

13 missions, 362,723 people helped YTD
- **Mexico (3 in 2007)**
  - 33 missions to Mexico since 1994; 694,855 people helped
- **Thailand**
  - 7 missions to Thailand since 1999; 203,262 people helped
- **Guatemala (2 in 2007)**
  - 3 missions to Guatemala since 2002; 62,705 people helped
- **Panama**
  - 5 missions to Panama since 1992; 100,298 people helped
- **Romania**
  - 3 missions to Romania since 2005; 78,331 people helped
- **Paraguay (2 in 2007)**
  - 7 missions to Paraguay since 2004; 169,292 people helped
- **Ecuador**
  - 6 missions to Ecuador since 2003, 122,498 people helped
- **Bulgaria**
  - This was our first mission to this country; 25,375 people helped
- **El Salvador**
  - 3 missions to El Salvador since 2003; 66,523 people helped

### North America

**North American Missions:**
- 15 missions in 6 states YTD
- 20,547 children helped, 16,315 required glasses (79% need)

**Vision Van Clinics:**
- 38 missions in 19 states and 2 Canadian provinces YTD
- 4,693 children helped, 4,134 required glasses (88% need)
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